

Financial Statements

June 30, 2023 and 2022

(With Independent Auditors' Report Thereon)



KPMG LLP Triad Centre III Suite 450 6070 Poplar Avenue Memphis, TN 38119-3901

Independent Auditors' Report

The Board of Directors
The University of Mississippi Foundation:

Opinion

We have audited the financial statements of The University of Mississippi Foundation (the Foundation), which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

Exercise professional judgment and maintain professional skepticism throughout the audit.



- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable
 period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

KPMG LLP

Memphis, Tennessee October 6, 2023

Statements of Financial Position

June 30, 2023 and 2022

| Assets | _ | 2023 | 2022 |
|-------------------------------------------------------|-----|-------------|-------------|
| Cash and cash equivalents | \$ | 7,201,219 | 8,037,212 |
| Pledges receivable, net | | 77,341,370 | 77,561,666 |
| Investments | | 657,110,451 | 581,897,497 |
| Beneficial interest in trusts | | 10,306,177 | 10,390,906 |
| Property and equipment, net | | 1,703,735 | 1,831,075 |
| Other assets | _ | 1,572,427 | 1,419,302 |
| Total assets | \$_ | 755,235,379 | 681,137,658 |
| Liabilities and Net Assets | | | |
| Funds held for others | \$ | 28,333,235 | 24,831,031 |
| Liabilities under remainder trusts and gift annuities | | 4,076,806 | 4,050,056 |
| Other liabilities | _ | 3,501,708 | 3,987,935 |
| Total liabilities | _ | 35,911,749 | 32,869,022 |
| Net assets: | | | |
| Without donor restrictions | | 20,391,402 | 19,060,324 |
| With donor restrictions | _ | 698,932,228 | 629,208,312 |
| Total net assets | _ | 719,323,630 | 648,268,636 |
| Total liabilities and net assets | \$_ | 755,235,379 | 681,137,658 |

Statement of Activities

Year ended June 30, 2023

| | Without donor restrictions | With donor restrictions | Total |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|----------------------------|------------------------------------------------------------------------------|
| Revenues, gains and other support: Contributions, gifts and bequests, net Contributions, gifts and bequests, net – | \$ 9,174 | 70,893,436 | 70,902,610 |
| nonfinancial | | 8,737,877 | 8,737,877 |
| Investment return, net Change in value of split-interest agreements | 3,467,743 | 31,615,651 (217,005) | 35,083,394 (217,005) |
| Management fees | 1,670,559 | (1,670,559) | |
| Development fees | 1,670,559 | (1,670,559) | _ |
| Other income | 1,045,110 | 1,395,500 | 2,440,610 |
| Total revenues, gains and other | | | |
| support | 7,863,145 | 109,084,341 | 116,947,486 |
| Net assets released from restrictions/ redesignated by donor: Appropriation from donor endowment | 11,011,884 | (11,011,884) | _ |
| Satisfaction of program restrictions | 28,348,541 | (28,348,541) | _ |
| Expenses: Support for University activities: Academic Scholarship Programmatic University of Mississippi Medical Center General and administrative expenses Fund-raising expenses | 5,578,762 10,744,264 18,436,538 5,102,676 3,156,287 2,873,965 | — — — — — — | 5,578,762 10,744,264 18,436,538 5,102,676 3,156,287 2,873,965 |
| Total expenses | 45,892,492 | | 45,892,492 |
| Change in net assets | 1,331,078 | 69,723,916 | 71,054,994 |
| Net assets, beginning of year | 19,060,324 | 629,208,312 | 648,268,636 |
| Net assets, end of year | \$ 20,391,402 | 698,932,228 | 719,323,630 |

Statement of Activities

Year ended June 30, 2022

| | | Without donor restrictions | With donor restrictions | Total |
|------------------------------------------------------------------------------------------------------------------------------------------------|----|----------------------------|------------------------------|--------------|
| Revenues, gains and other support: Contributions, gifts and bequests, net Contributions, gifts and bequests, net – | \$ | 3,139,109 | 56,581,303 | 59,720,412 |
| nonfinancial | | _ | 1,407,254 | 1,407,254 |
| Investment return, net | | (2,137,403) | (45,763,381) | (47,900,784) |
| Change in value of split-interest agreements | | _ | (752,749) | (752,749) |
| Management fees | | 1,944,825 | (1,944,825) | _ |
| Development fees Other income | | 1,555,860 | (1,555,860) | 2 406 025 |
| Other income | • | 996,740 | 1,410,195 | 2,406,935 |
| Total revenues, gains and other support | | 5,499,131 | 9,381,937 | 14,881,068 |
| Net assets released from restrictions/ redesignated by donor: Appropriation from donor endowment Satisfaction of program restrictions | | 11,327,992 29,944,303 | (11,327,992) (29,944,303) | = |
| Expenses: Support for University activities: | | | | |
| Academic | | 5,635,814 | _ | 5,635,814 |
| Scholarship | | 9,397,619 | _ | 9,397,619 |
| Programmatic | | 18,624,347 | _ | 18,624,347 |
| University of Mississippi Medical Center | | 7,869,403 | | 7,869,403 |
| General and administrative expenses | | 2,943,029 | _ | 2,943,029 |
| Fund-raising expenses | į | 2,547,213 | | 2,547,213 |
| Total expenses | į | 47,017,425 | | 47,017,425 |
| Change in net assets | | (245,999) | (31,890,358) | (32,136,357) |
| Net assets, beginning of year | • | 19,306,323 | 661,098,670 | 680,404,993 |
| Net assets, end of year | \$ | 19,060,324 | 629,208,312 | 648,268,636 |

Statements of Cash Flows

Years ended June 30, 2023 and 2022

| | _ | 2023 | 2022 |
|--------------------------------------------------------------------|----|---------------|---------------|
| Cash flows from operating activities: | | | |
| Change in net assets | \$ | 71,054,994 | (32,136,357) |
| Adjustments to reconcile change in net assets to net cash | • | , , | (-,,, |
| provided by (used in) operating activities: | | | |
| Depreciation | | 156,057 | 156,027 |
| Contributions restricted for long-term purposes and split | | | |
| interest agreements | | (20,350,333) | (9,552,124) |
| Net realized and unrealized (gains) losses on investments | | (25,887,029) | 60,113,717 |
| Loss on disposal of fixed assets | | 245 | _ |
| Provision for uncollectible pledges | | 866,943 | 1,609,208 |
| Changes in operating assets and liabilities: | | | |
| Other assets | | (153,125) | 130,341 |
| Pledges receivable | | (646,647) | (5,551,644) |
| Funds held for others | | 1,834,275 | 233,649 |
| Beneficial interest in perpetual trust | | 54,114 | (545,101) |
| Beneficial interest in remainder trust | | 84,729 | 1,152,738 |
| Liabilities under remainder trusts | | 78,164 | 321,900 |
| Other liabilities | _ | (486,227) | (1,294,903) |
| Net cash provided by operating activities | _ | 26,606,160 | 14,637,451 |
| Cash flows from investing activities: | | | |
| Purchases of property and equipment | | (28,962) | (15,105) |
| Purchase of investments | | (144,559,737) | (128,682,437) |
| Proceeds from sales and maturities of investments | | 97,076,309 | 101,413,560 |
| Net cash used in investing activities | _ | (47,512,390) | (27,283,982) |
| Cook flows from financing activities | _ | , | |
| Cash flows from financing activities: | | | |
| Contributions restricted for long-term purposes and split interest | | 20,350,333 | 0.552.124 |
| agreements Payments to beneficiaries under remainder trusts | | (280,096) | 9,552,124 |
| rayments to beneficialles under ternalituer trusts | - | (200,090) | (280,156) |
| Net cash provided by financing activities | _ | 20,070,237 | 9,271,968 |
| Net decrease in cash and cash equivalents | | (835,993) | (3,374,563) |
| Cash and cash equivalents: | | | |
| Beginning of year | | 8,037,212 | 11,411,775 |
| End of year | \$ | 7,201,219 | 8,037,212 |

Notes to Financial Statements June 30, 2023 and 2022

(1) Nature of Organization

The University of Mississippi Foundation (the Foundation) is a nonprofit, nonstock corporation formed for the benefit of The University of Mississippi (the University). The Foundation promotes, encourages and assists educational, scientific, literary, research and service activities of the University and its affiliates.

(2) Summary of Significant Accounting Policies

(a) Use of Estimates

The Foundation prepares its financial statements in accordance with U.S. generally accepted accounting principles ("GAAP"), which require that management make estimates and assumptions that affect the reported amounts of assets and liabilities and revenues and expenses. Such estimates include the present value discount rates applied to the pledges receivable and liabilities under remainder trusts, allowance for uncollectible pledges, fair values of certain investments including real estate, partnership and member interests and depreciation of property and equipment. Actual results could differ significantly from those estimates.

The Foundation's investments are primarily invested in various types of investment securities within many financial markets. Investment securities are exposed to several risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the fair value of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the Foundation's financial statements.

(b) Donor-Imposed Restrictions

Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation are classified into the following two classes:

- Net assets with donor restrictions consist of contributions that have been restricted by the donor for specific purposes or are time restricted, including contributions where donors stipulate the resources be maintained in perpetuity, but permit the Foundation to use or expend part or all of the income derived from the donated assets for either specified or unspecified purposes.
- Net assets without donor restrictions represent funds that are available for support of the
 operations of the Foundation and that are not subject to donor stipulation.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. The Foundation considers donor contributions to the various University schools and departments to be included in net assets with donor restrictions as those University units have authority over expenditures. Expenses are reported as decreases in net assets without donor restrictions. When a donor restriction expires or the stated purpose is accomplished, net assets are reclassified as applicable in the statements of activities as net assets released from restrictions.

Board-designated net assets are net assets without donor restrictions that are used only for the specific purpose passed by Board resolution. Changes to designations require a subsequent Board resolution. The President/CEO and other staff of the Foundation may not change the purpose of any

Notes to Financial Statements June 30, 2023 and 2022

Board-designated funds without the consent of the Board. Board-designated net assets are approximately \$19,500,000 and \$18,000,000 at June 30, 2023 and 2022, respectively. These net assets are designated for providing a general operating fund reserve and charitable gift annuity reserve.

(c) Revenue Recognition

The Foundation generally recognizes gifts as revenue when notified of an unconditional promise to give. Unconditional promises to give that are expected to be collected in future years are reported at the present value of their future cash flows. The discounts on these amounts are computed using risk-free interest rates at the time of the pledge, which are applicable to the years in which the pledges are scheduled to be received. Accretion of the discounts is included in contribution revenue. An allowance for uncollectible pledges is provided based upon management's judgment, including such factors as prior collection history, type of contribution and nature of the fund-raising activity. A provision for uncollectible pledges of approximately \$867,000 and \$1,609,000 is included in the contributions, gifts and bequests caption within the statements of activities for the years ended June 30, 2023 and 2022, respectively. See note 3 for further discussion of pledges receivable. Investments received by gift are recorded at fair value at the date of donation.

The increase in the cash surrender value of life insurance policies is recorded as a component of other income.

The Foundation earns a management fee on endowment funds held. Effective July 1, 2022, the Board approved a reduction of the management fee from 0.5% to 0.4% on endowed funds. Effective July 1, 2018, the Board approved a development fee of 0.4% on endowed funds to be utilized by the University's office of development to expand its staff and reach to increase the University's private support. For the years ended June 30, 2023 and 2022, such fees totaled approximately \$3,341,000 and \$3,501,000, respectively.

(d) Cash and Cash Equivalents and Liquidity

The Foundation recognizes all demand deposit accounts as cash and cash equivalents. It is the policy of the Foundation to consider money market accounts with brokers as other short-term investments. The Foundation received marketable securities by gift, which were immediately converted to cash and are not reflected in cash flows from investing activities. For the years ended June 30, 2023 and 2022, such gifts totaled approximately \$16,896,000 and \$7,563,000, respectively.

As part of the Foundation's liquidity management, it invests cash in excess of daily requirements in short-term investments. There is an established board-designated fund where the governing board has the objective of setting funds aside to be drawn upon in the event of financial distress or an immediate liquidity need resulting from events outside of the typical life cycle of converting financial assets to cash or settling financial liabilities.

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Notes to Financial Statements June 30, 2023 and 2022

Cash and cash equivalents and other financial assets available within one year at June 30, 2023 and 2022 are as follows:

| | - | 2023 | 2022 |
|--------------------------------------------------------------------------------------------------|----|---------------|---------------|
| Financial assets at year end: | | | |
| Cash and cash equivalents | \$ | 7,201,219 | 8,037,212 |
| Pledges receivable, net | | 77,341,370 | 77,561,666 |
| Investments | | 657,110,451 | 581,897,497 |
| Other assets | _ | 1,572,427 | 1,419,302 |
| Total financial assets at year end | | 743,225,467 | 668,915,677 |
| Less those unavailable for general expenditures within one year due to: | | | |
| Restricted by donor with purpose restrictions Subject to appropriation and satisfaction of donor | | (211,337,451) | (185,101,375) |
| restrictions | _ | (512,969,483) | (466,297,952) |
| Total financial assets available to meet cash needs for general expenditures within | | | |
| one year | \$ | 18,918,533 | 17,516,350 |

(e) Investments

Investments are recorded at fair value. The fair values of all investments other than real estate and partnership and membership interests (which includes pooled investment funds) are based on quoted market prices and other observable inputs such as quoted prices for similar assets, quoted prices in inactive markets or inputs corroborated by observable market data. The Foundation's partnership and member interests are generally reported at the net asset value (NAV) reported by the fund managers, which is used as a practical expedient to estimate the fair value of the Foundation's interest therein, unless it is probable that all or a portion of the investment will be sold for an amount different from NAV. As of June 30, 2023 and 2022, the Foundation had no plans or intentions to sell investments at amounts different from NAV. The Foundation's real estate investments are initially recognized at fair value based on appraised values at the date of receipt and are subsequently carried at fair value. Realized and unrealized gains and losses, dividends and interest are classified in the accompanying statements of activities based on restrictions put in place by the donor.

(f) Tax Status

The Foundation is recognized as an organization exempt from federal income tax under Section 501(a) as an entity described in Section 501(c)(3) of the U.S. Internal Revenue Code, except for taxes on income from activities unrelated to its exempt purpose.

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Notes to Financial Statements June 30, 2023 and 2022

Open tax years are those that are open for exam by taxing authorities. Major jurisdictions for the Foundation include Federal and the State of Mississippi. As of June 30, 2023, open Federal and Mississippi tax years for the Foundation include tax years ended June 30, 2019, 2020 and 2021 (i.e. FYE 6/30/2020, 6/30/2021 and 6/30/2022). The Foundation has no examinations in progress. As of June 30, 2023 and 2022, there were no material uncertain tax positions.

(g) Fair Value of Financial Instruments

The carrying amounts at June 30, 2023 and 2022 for cash and cash equivalents, pledges receivable, beneficial interest in trusts, funds held for others, liabilities under remainder trusts and other liabilities approximate their fair values. See note 4 for fair value of investments.

(h) Split-Interest Agreements

The Foundation accepts gifts subject to split-interest agreements. These gifts are generally in the form of charitable remainder unitrusts (CRUTs) or charitable remainder annuity trusts (CRATs). At the time of receipt, a gift is recorded based upon the fair value of the assets donated less the present value of any applicable liabilities for projected distributions to third parties. The discount rate used to value the beneficiary liability is fixed at the gift date. CRUTs are revalued annually and the projected beneficiary payments adjusted accordingly. Gifts subject to split-interest agreements are classified as net assets with donor restrictions.

(i) Recent Accounting Pronouncements

In February 2016, the FASB issued ASU 2016-02, *Financial Accounting for Leases*, together with its subsequent related amendments in 2018 and 2019, collectively referred to as FASB ASC Topic 842, *Leases* (Topic 842). The Foundation adopted Topic 842 as of July 1, 2022 ("transition date") using the modified retrospective approach and as a result did not adjust the comparative period financial information or make the disclosures for periods before the transition date. The Foundation elected the package of practical expedients to not reassess prior conclusions related to contracts containing leases, lease classification, lease term and initial direct costs, as well as not to separate nonlease components from lease components and instead account for each as a single lease component for all classes of its assets.

As a result of adopting Topic 842, The Foundation recognized operating lease right-of-use (ROU) assets of approximately \$29,000 and current and noncurrent operating lease liabilities of approximately \$13,000 and \$16,000, respectively. The adoption of Topic 842 resulted in no material impact to the Foundation's statements of activities or cash flows.

(j) Subsequent Events

In connection with the preparation of the financial statements and in accordance with FASB Accounting Standards Codification (ASC) Topic 855, *Subsequent Events*, the Foundation evaluated all events or transactions that occurred after June 30, 2023, through October 6, 2023, the date the financial statements were available to be issued. All subsequent events have been disclosed within the notes to the financial statements.

Notes to Financial Statements June 30, 2023 and 2022

(k) Accounting Standards Issued but Not Currently Effective

In June 2016, the FASB issued ASU 2016-13, *Measurement of Credit Losses on Financial Instruments*, which significantly changes the way entities recognize impairment of many financial assets by requiring immediate recognition of estimated credit losses expected to occur over their remaining life. In May 2019, the FASB issued ASU 2019-05, *Credit Iosses – Targeted Transition Relief*, which provides entities with more flexibility in applying the fair value option on adoption of the credit impairment standard. In November 2019, the FASB issued ASU 2019-10, *Financial Instruments – Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842): Effective Dates*, which defers the effective date for the credit losses standard for certain companies and ASU 2019-11, *Codification improvements to Topic 326, Financial instruments – Credit Iosses*, which includes several amendments to the credit losses standard (ASU 2016-13), including amendments to the reporting of expected recoveries. ASU 2016-13, ASU 2019-05 and ASU 2019-11 are effective for the Foundation beginning July 1, 2023, with early adoption permitted. The Foundation is evaluating the effect that ASU 2016-13, ASU 2019-05 and ASU 2019-11 may have on the Foundation's financial statements.

(3) Pledges Receivable

The Foundation obtains pledges through fund-raising projects in support of various activities. All pledges are classified as net assets with donor restrictions. A summary of pledges receivable as of June 30, 2023 and 2022 is as follows:

| | _ | 2023 | 2022 |
|-------------------------------------------------------------|-----|--------------|--------------|
| Unconditional promises expected to be collected in: | | | |
| One year | \$ | 15,861,646 | 15,316,600 |
| Two to five years | | 37,512,398 | 33,841,736 |
| Six to ten years | | 19,210,729 | 19,162,096 |
| More than ten years | _ | 20,499,416 | 23,533,950 |
| | | 93,084,189 | 91,854,382 |
| Allowances for uncollectible pledges | | (3,179,935) | (2,776,987) |
| Present value discounts (rates ranging from 0.73% to 3.75%) | _ | (12,562,884) | (11,515,729) |
| | \$_ | 77,341,370 | 77,561,666 |

Notes to Financial Statements June 30, 2023 and 2022

(4) Investments

The Foundation's investments, aggregated by investment strategy, consist of the following at June 30, 2023 and 2022:

| | _ | 2023 | 2022 |
|---------------------------------------|----|-------------|-------------|
| Investment strategy: | | | |
| Fixed income: | | | |
| U.S. government securities | \$ | 16,115,756 | 10,168,279 |
| Corporate bonds | | 37,731,221 | 30,797,249 |
| Other fixed income securities | | 26,875,188 | 25,802,336 |
| Total fixed income | _ | 80,722,165 | 66,767,864 |
| Equities: | | | |
| Common stocks | | 36,412,732 | 29,623,470 |
| International common stock funds | | 688,484 | 610,003 |
| Mutual funds | _ | 88,120,146 | 29,224,781 |
| Total equities | _ | 125,221,362 | 59,458,254 |
| Real estate owned | | 7,880,416 | 1,854,481 |
| Other short-term investments | | 34,434,420 | 26,484,996 |
| Pooled investment funds, at NAV: | | | |
| Diversifying strategies | | 17,848,369 | 18,308,654 |
| Event driven | | 37,644 | 70,892 |
| Fixed income | | 28,702,314 | 30,664,702 |
| Global equity | | 115,679,926 | 99,309,040 |
| Global equity-long only | | 28,415,492 | 35,343,907 |
| Long/short equity fund | | 8,263,609 | 17,122,992 |
| Natural resource private fund | | 8,534,590 | 8,677,684 |
| Private credit | | 1,795,778 | 5,144,939 |
| Relative value | | 18,555,649 | 17,219,166 |
| Timber fund | | _ | 1,220,060 |
| Other | | 50,815 | 39,572 |
| Venture capital and private equity | | 180,967,902 | 194,210,294 |
| Total pooled investment funds, at NAV | _ | 408,852,088 | 427,331,902 |
| Total investments | \$ | 657,110,451 | 581,897,497 |

Notes to Financial Statements June 30, 2023 and 2022

(5) Beneficial Interest in Trusts

In fiscal 2013, the Foundation was notified that it had been named as the beneficiary of a perpetual trust created in that year upon the death of the donor. The interest is shared with an unrelated charitable organization, and the Foundation's interest totaled \$910,000 based on the fair value of the assets placed in the trust. During fiscal 2017, the Foundation received an additional interest in this trust as a result of the death of the primary beneficiary. The Foundation's interest totaled \$2,001,000 based on the fair value of the assets. Income is paid quarterly from the trust to the Foundation, which, in turn, distributes such funds to an account for the benefit of the University's School of Accountancy. The Foundation's interest in this trust totaled approximately \$3,216,000 and \$3,162,000 at June 30, 2023 and 2022, respectively.

In fiscal 2016, the Foundation was notified that it had been named as the beneficiary of an externally managed remainder trust with assets of \$11,000,000. This trust is recorded at the present value of the estimated future cash receipts from the assets of the trust. Upon the date of the gift, the Foundation recognized contribution revenue of \$6,300,000. The discount rate utilized for the present value calculation was 3.6%. The Foundation's interest in this trust approximated \$7,090,000 and \$7,229,000 at June 30, 2023 and 2022, respectively.

(6) Fair Value Measurement

ASC Topic 820, *Fair Value Measurement*, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that are observable at the measurement date;
- Level 2: Significant observable inputs other than Level 1 prices, such as quoted prices for similar
 assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or
 can be corroborated by observable market data; and
- Level 3: Significant unobservable inputs for the asset or liability that reflects the reporting entity's own
 estimates about the assumptions that market participants would use in pricing the asset or liability.
 These assumptions are based on audited financial statements provided by the general partner of the
 investment combined with additional third party due diligence.

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety. In accordance with Subtopic 820-10, certain investments that are measured at fair value using the NAV per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in the fair value hierarchy table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the accompanying statements of financial position.

Notes to Financial Statements June 30, 2023 and 2022

The following table presents the financial assets carried at fair value by level within the valuation hierarchy as of June 30, 2023:

| | _ | Level 1 | Level 2 | Level 3 | _ | Total |
|------------------------------------|-----|-------------|------------|-----------|-----|-------------|
| Investment strategy: Fixed income: | | | | | | |
| U.S. government securities | \$ | _ | 16,115,756 | _ | | 16,115,756 |
| Corporate bonds | | _ | 37,731,221 | _ | | 37,731,221 |
| Other fixed income securities | _ | 22,934,262 | 3,940,926 | | _ | 26,875,188 |
| Total fixed income | _ | 22,934,262 | 57,787,903 | | _ | 80,722,165 |
| Equities: | | | | | | |
| Common stocks | | 36,412,732 | _ | _ | | 36,412,732 |
| International common stock funds | | 688,484 | _ | _ | | 688,484 |
| Mutual funds | _ | 88,120,146 | | | _ | 88,120,146 |
| Total equities | | 125,221,362 | _ | _ | | 125,221,362 |
| Real estate owned | | _ | _ | 7,880,416 | | 7,880,416 |
| Other short-term investments | _ | 34,434,420 | | | | 34,434,420 |
| | \$_ | 182,590,044 | 57,787,903 | 7,880,416 | | 248,258,363 |
| Pooled investment funds, at NAV | | | | | _ | 408,852,088 |
| Total investments | | | | | \$_ | 657,110,451 |
| Beneficial interest in trusts | \$_ | 4,266,695 | 6,039,482 | | _ | 10,306,177 |

In fiscal year 2023, the Foundation received land valued at approximately \$6,281,000 as part of the settlement of an estate. There were no other material level 3 investment transactions during the current year.

Notes to Financial Statements June 30, 2023 and 2022

The following table presents the financial assets carried at fair value by level within the valuation hierarchy as of June 30, 2022:

| | _ | Level 1 | Level 2 | Level 3 | Total |
|------------------------------------|-----|-------------|------------|-----------|-------------|
| Investment strategy: Fixed income: | | | | | |
| U.S. government securities | \$ | _ | 10,168,279 | _ | 10,168,279 |
| Corporate bonds | | _ | 30,797,249 | _ | 30,797,249 |
| Other fixed income securities | _ | 21,481,165 | 4,321,171 | | 25,802,336 |
| Total fixed income | _ | 21,481,165 | 45,286,699 | | 66,767,864 |
| Equities: | | | | | |
| Common stocks | | 29,623,470 | _ | _ | 29,623,470 |
| International common stock funds | | 610,003 | _ | _ | 610,003 |
| Mutual funds | _ | 29,224,781 | | | 29,224,781 |
| Total equities | | 59,458,254 | _ | _ | 59,458,254 |
| Real estate owned | | _ | _ | 1,854,481 | 1,854,481 |
| Other short-term investments | _ | 26,484,996 | | | 26,484,996 |
| | \$_ | 107,424,415 | 45,286,699 | 1,854,481 | 154,565,595 |
| Pooled investment funds, at NAV | | | | | 427,331,902 |
| Total investments | | | | \$ | 581,897,497 |
| Beneficial interest in trusts | \$_ | 4,692,963 | 5,697,943 | | 10,390,906 |

See note 2(e), for information regarding the methods used to determine the fair value of the Foundation's investments. These methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Notes to Financial Statements June 30, 2023 and 2022

The table below represents a summary of the fair value, unfunded commitments, eligible redemption frequency and expected life of the respective investments as of June 30, 2023:

| Investment | Fair value | Unfunded commitments | Redemption frequency (if eligible) | Redemption notice period | Expected life span of investment |
|------------------------------------|-------------------|----------------------|------------------------------------------|--------------------------|----------------------------------------|
| Pooled investment funds, at NAV: | | | | | |
| Diversifying strategies | \$ 17,848,369 | _ | Semiannually | 60 days | Indefinite |
| Event driven | 37,644 | _ | Quarterly | 60 days | Indefinite |
| Fixed income | 28,702,314 | _ | Daily | 5 days | Indefinite |
| Global equity | 115,679,926 | _ | Various | None | Indefinite |
| Global equity-long only | 28,415,492 | _ | Quarterly | 90 days | Indefinite |
| Long/short equity fund | 8,263,609 | _ | Quarterly | 60 days | Indefinite |
| Natural resource private fund | 8,534,590 | 13,801 | No redemption feature | None | 10 years |
| Private credit | 1,795,778 | _ | Quarterly | None | Indefinite |
| Relative value | 18,555,649 | _ | Quarterly | 65 days | Indefinite |
| Other | 50,815 | _ | No redemption feature | None | Indefinite |
| Venture capital and private equity | 180,967,902 | 69,617,895 | No redemption feature | None | 7 years to indefinite |
| | \$ 408,852,088 | | | | |
| Real estate: | | | | | |
| Real estate owned | \$ 7,880,416 | _ | No redemption feature | None | Indefinite |

(7) Endowment Funds

The Foundation's endowment consists of approximately 1,700 donor-restricted funds established for a variety of purposes to benefit the University community. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors that function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The State of Mississippi adopted UPMIFA effective July 1, 2012. The Foundation's Board of Directors has determined its donor agreements provide for the preservation of the fair value of the original gift as of the date of the gift. As a result, the Foundation segregates within the net asset class with donor restrictions, the original gift amount and amounts required to be retained by donor separate from the portion subject to appropriation.

The Foundation has established policies to achieve the overall, long-term investment goal of achieving an annualized total return, through appreciation and income, greater than or equal to the rate of inflation plus any distribution needs, thus protecting the assets against inflation. The Foundation's Board and Joint Committee on Investments agree that investing in securities with higher return expectations outweighs their short-term volatility risk. As a result, the majority of assets are invested in equity or equity-like securities. Fixed income securities are used to lower the short-term volatility of the portfolio and to provide income stability, especially during periods of weak or negative equity market returns. Cash is not a strategic asset of the portfolio, but is a residual to the investment process and used to meet short-term liquidity needs. The primary performance objective of the Foundation is to achieve a total return, net of investment management fees and expenses, equal to or in excess of inflation and the spending rate.

Notes to Financial Statements June 30, 2023 and 2022

Income available for spending is determined by a total return system and is approved by the Board of Directors of the Foundation. The amount to be spent for the endowed purpose is calculated based on a percentage of a long-term monthly moving average of the endowment's market value. The objective is to provide relatively stable spending allocations. However, no portion of the original gift value of the endowed assets will be allocated for spending.

Endowment net asset composition by type of fund at June 30, 2023 and 2022 was as follows:

| | _ | Without donor restrictions | With donor restrictions | Total |
|-----------------------------------------------------------------------------------------------------------------------------------------|-----|----------------------------------|-------------------------------|-------------------------------|
| Endowment funds: Donor-restricted endowment funds: Original donor-restricted gift amount and amounts required to be retained by | | | | |
| donor | \$ | _ | 327,437,718 | 327,437,718 |
| Portion subject to appropriation | | _ | 140,224,636 | 140,224,636 |
| Board-designated quasi endowment | | 19,453,666 | _ | 19,453,666 |
| Total endowment funds, June 30, 2023 | \$_ | 19,453,666 | 467,662,354 | 487,116,020 |
| | | | | |
| | _ | Without donor restrictions | With donor restrictions | Total |
| Endowment funds: Donor-restricted endowment funds: Original donor-restricted gift amount and amounts required to be retained by donor | - | donor | donor restrictions | |
| Donor-restricted endowment funds: Original donor-restricted gift amount and amounts required to be retained by donor | \$ | donor | donor | Total 294,293,216 130,691,505 |
| Donor-restricted endowment funds: Original donor-restricted gift amount and amounts required to be retained by | \$ | donor | donor restrictions | 294,293,216 |

Notes to Financial Statements June 30, 2023 and 2022

Changes in endowment net assets for the years ended June 30, 2023 and 2022 are as follows:

| | | Without donor restrictions | With donor restrictions | Total |
|----------------------------------------------------------------------------------------------------------------------------------------|-----|----------------------------------------|-------------------------------------------------------|--------------------------------------------------------|
| Endowment net assets, June 30, 2021 Contributions and transfers to endowment Appropriation of expenditures Investment return: | \$ | 18,027,414 3,139,109 (441,976) | 465,608,575 11,075,140 (14,828,676) | 483,635,989 14,214,249 (15,270,652) |
| Investment income Net depreciation | _ | 495,782 (3,256,736) | 33,168,872 (70,039,190) | 33,664,654 (73,295,926) |
| Endowment net assets, June 30, 2022 | | 17,963,593 | 424,984,721 | 442,948,314 |
| Contributions and transfers to endowment Appropriation of expenditures Investment return: Investment income Net appreciation | _ | 2,674 (6,802) 611,675 882,526 | 33,090,388 (14,353,002) 9,792,979 14,147,268 | 33,093,062 (14,359,804) 10,404,654 15,029,794 |
| Endowment net assets, June 30, 2023 | \$_ | 19,453,666 | 467,662,354 | 487,116,020 |

As a result of unfavorable volatility in the financial markets, the fair value of assets associated with an individual donor-restricted endowment fund may fall below the total amount of the gifts made to the endowment by the donor. As of June 30, 2023, endowments with a fair value below the amount of the gifts made to the endowment totaled approximately \$7,884,000. The donor gifts to these endowments total approximately \$8,135,000 for an underwater amount of \$251,000. As of June 30, 2022, endowments with a fair value below the amount of the gifts made to the endowment totaled approximately \$9,096,000. The donor gifts to these endowments total approximately \$9,519,000 for an underwater amount of \$423,000.

(8) Life Insurance Policies

The Foundation has been gifted life insurance policies for which it has been named owner and beneficiary. The face amounts of life insurance policies in excess of cash surrender values held by the Foundation are deferred and recognized as revenue only when collected. The cash surrender value amounts of such policies as of June 30, 2023 and 2022 were approximately \$1,389,000 and \$1,331,000, respectively, which are reflected within other assets in the accompanying statements of financial position.

(9) Charitable Trusts and Gift Annuities

The Foundation administers charitable remainder trusts with investments of approximately \$4,566,000 and \$4,898,000 as of June 30, 2023 and 2022, respectively, which are reported as investments on the accompanying statements of financial position. Additionally, the cash contributed to purchase gift annuities is reported within investments on the accompanying statements of financial position. Pursuant to the trust agreements, specified amounts of income from the trusts' assets must be distributed to the income beneficiaries each year. Liabilities under these trusts and gift annuities totaled \$4,076,806 and \$4,050,056 as of June 30, 2023 and 2022, respectively. The discount rates used in these measurements range from

Notes to Financial Statements June 30, 2023 and 2022

2.45% to 6.20% at June 30, 2023 and 2022. The remainder of the income and the assets will become the property of the Foundation at a time designated in the trust agreements, usually upon the death of the income beneficiary.

(10) Property and Equipment

Property and equipment consist of the following at June 30, 2023 and 2022:

| | | 2023 | 2022 |
|-----------------------------|----|-------------|-------------|
| Land | \$ | 300,000 | 300,000 |
| Building and equipment | | 3,487,866 | 3,479,764 |
| Furniture and fixtures | | 935,183 | 938,547 |
| Total | | 4,723,049 | 4,718,311 |
| Accumulated depreciation | _ | (3,019,314) | (2,887,236) |
| Property and equipment, net | \$ | 1,703,735 | 1,831,075 |

Depreciation expense has been computed utilizing the straight-line method over the estimated useful life of the building – 30 years, the equipment – 7 to 10 years and the furniture and fixtures – 10 to 30 years.

(11) Net Assets with Donor Restrictions

Net assets with donor restrictions at June 30, 2023 and 2022 were restricted for the following purposes:

| | _ | 2023 | 2022 |
|------------------------------------------|-----|-------------|-------------|
| Spendable: | | | |
| Academic and program support | \$ | 226,587,420 | 204,458,092 |
| Scholarship support | | 78,918,048 | 79,187,175 |
| Faculty support | | 39,114,683 | 36,682,808 |
| Library support | _ | 26,874,359 | 14,587,021 |
| Total | _ | 371,494,510 | 334,915,096 |
| Endowment: | | | |
| Academic and program support | | 80,356,981 | 66,230,685 |
| Scholarship support | | 147,320,595 | 136,064,159 |
| Faculty support | | 85,205,548 | 77,794,403 |
| Library support | _ | 14,554,594 | 14,203,969 |
| Total | _ | 327,437,718 | 294,293,216 |
| Total net assets with donor restrictions | \$_ | 698,932,228 | 629,208,312 |

Notes to Financial Statements June 30, 2023 and 2022

(12) Funds Held for Others

The Foundation administered funds for others of approximately \$28,333,000 and \$24,831,000 at June 30, 2023 and 2022, respectively. These funds are commingled with the Foundation's investments and are accounted for at the fair value of the underlying investments. Earnings and losses from these investments, as well as funds received and distributed, are not included in the statements of activities of the Foundation.

The Foundation assists with fund-raising activities of the University and processes the receipts for many University-affiliated organizations. During the years ended June 30, 2023 and 2022, the Foundation received approximately \$1,304,000 and \$382,000, respectively, for the University of Mississippi Alumni Association and approximately \$3,833,000 and \$1,562,000, respectively, for the Ole Miss Athletics Foundation. Distributions to these organizations, all of which were made at the direction of the affiliated organization, for the years ended June 30, 2023 and 2022 included approximately \$1,592,000 and \$663,000, respectively, to the University of Mississippi Alumni Association and approximately \$3,883,000 and \$1,615,000, respectively, to the Ole Miss Athletics Foundation. In addition to these affiliated organizations, the Foundation maintains funds for certain other third-party organizations. During the years ended June 30, 2023 and 2022, the Foundation received approximately \$3,010,000 and \$1,500,000, respectively, from these organizations and made distributions to these organizations, at the organizations' direction, of approximately \$677,000 and \$1,048,000, respectively.

(13) Net Assets Released from Donor Restrictions

Net assets utilized in accordance with donor restrictions during the years ended June 30, 2023 and 2022 are as follows:

| | _ | 2023 | 2022 |
|---------------------------------------------|-----|------------|------------|
| Spendable: | | | |
| Academic and program support | \$ | 26,219,862 | 27,567,296 |
| Scholarship support | | 9,380,701 | 9,981,398 |
| Faculty support | | 3,098,664 | 3,101,050 |
| Library support | _ | 661,198 | 622,551 |
| Total net assets released from restrictions | \$_ | 39,360,425 | 41,272,295 |

Notes to Financial Statements June 30, 2023 and 2022

(14) Contributed Nonfinancial Assets

For the years ended June 30, 2023 and 2022, contributed nonfinancial assets recognized within the accompanying statements of activities included:

| | _ | 2023 | 2022 |
|---------------------------------------|-----|-----------|-----------|
| Real estate | \$ | 6,375,935 | 469,900 |
| Software | | 2,110,371 | 571,600 |
| Rental space | | 75,981 | 76,431 |
| Educational courses | | _ | 48,000 |
| Artwork | | 58,428 | 89,425 |
| Materials | | _ | 61,000 |
| Other | | 117,162 | 90,898 |
| Total contributed nonfinancial assets | \$_ | 8,737,877 | 1,407,254 |

The Foundation valued real estate and artwork at the appraised value or retail market value of the item donated with the appropriate gain or loss recognized when the assets are sold. As of June 30, 2023 and 2022, the Foundation holds approximately \$6,287,000 and \$0, respectively, of contributed nonfinancial assets. Software, rental space, educational courses, materials and other were valued by the Foundation at the fair value of the donated item based on the retail market value of comparable items or an estimate of the value by an appropriate qualified appraiser. All software, rental space, educational courses, materials and other were utilized. All contributed nonfinancial assets have donor-imposed restrictions to be used for academic and programmatic support and library support for the University.

(15) Functional Expenses

Expenses by function and natural classification for the years ended June 30, 2023 and 2022 are as follows:

| | | Program matic activities | | | | Supporting activities | | |
|--------------------------|-----|--------------------------|-------------|--------------|-----------|-----------------------|-------------|------------|
| | _ | | | | | General and | | Total |
| | _ | Academic | Scholarship | Programmatic | UMMC | <u>administrative</u> | Fundraising | expenses |
| June 30. 2023: | | | | | | | | |
| Faculty support | \$ | 4,039,565 | _ | _ | _ | _ | _ | 4,039,565 |
| Student aid support | | · · · — | 10,744,264 | _ | 1,306,302 | _ | _ | 12,050,566 |
| Facilities | | _ | _ | 629,143 | 850,805 | 387,941 | _ | 1,867,889 |
| University support | | 1,539,197 | _ | 10,798,511 | 444,997 | _ | 102,905 | 12,885,610 |
| Salaries | | _ | _ | 1,663,921 | 268,206 | 2,184,212 | 2,211,291 | 6,327,630 |
| Library support | | _ | _ | 819,709 | _ | _ | _ | 819,709 |
| Donor relations | | _ | _ | 627,982 | 1,710,536 | 62,820 | 557,465 | 2,958,803 |
| Accounting, legal and IT | | _ | _ | _ | _ | 322,783 | _ | 322,783 |
| Office expense and other | _ | | | 3,897,272 | 521,830 | 198,531 | 2,304 | 4,619,937 |
| | \$_ | 5,578,762 | 10,744,264 | 18,436,538 | 5,102,676 | 3,156,287 | 2,873,965 | 45,892,492 |

Notes to Financial Statements
June 30, 2023 and 2022

| | | Program matic activities | | | | Supporting | | |
|--------------------------|-----|--------------------------|-------------|--------------|-----------|----------------------------|-------------|----------------|
| | - | Academic | Scholarship | Programmatic | UMMC | General and administrative | Fundraising | Total expenses |
| June 30, 2022: | | | | | | | | |
| Faculty support | \$ | 4,221,541 | _ | _ | _ | _ | _ | 4,221,541 |
| Student aid support | | _ | 9,397,619 | _ | 1,707,434 | _ | _ | 11,105,053 |
| Facilities | | _ | _ | 1,597,083 | 530,969 | 411,468 | _ | 2,539,520 |
| University support | | 1,414,273 | _ | 10,453,983 | 3,528,465 | _ | 173,280 | 15,570,001 |
| Salaries | | _ | _ | 1,430,562 | 239,792 | 2,030,124 | 1,893,480 | 5,593,958 |
| Library support | | _ | _ | 808,009 | _ | _ | _ | 808,009 |
| Donor relations | | _ | _ | 507,656 | 1,087,013 | 56,146 | 479,747 | 2,130,562 |
| Accounting, legal and IT | | _ | _ | _ | _ | 237,659 | _ | 237,659 |
| Office expense and other | - | | | 3,827,054 | 775,730 | 207,632 | 706 | 4,811,122 |
| | \$_ | 5,635,814 | 9,397,619 | 18,624,347 | 7,869,403 | 2,943,029 | 2,547,213 | 47,017,425 |